

# OUR PERFORMANCE

## 5-Year Highlights

31 DEC 2010<sup>1,2</sup>    31 DEC 2011<sup>1</sup>    31 DEC 2012<sup>1</sup>    31 DEC 2013    31 DEC 2014

<b>Key Operating Results (RM million)</b>					
Operating Revenue	331.3	381.5	388.5	439.8	<b>471.3</b>
Operating Expenses	196.6	212.0	209.2	229.4	<b>232.0</b>
Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA)	177.9	207.9	212.9	245.4	<b>264.6</b>
Profit after Tax and Minority Interest (PATAMI)	111.9	143.1	150.6	173.1	<b>198.2</b>
<b>Other Key Data (RM million)</b>					
Total Assets	1,708.3	1,673.5	2,198.4	1,741.7	<b>1,656.5</b>
Total Liabilities	855.1	818.4	1,325.1	914.2	<b>893.8</b>
Shareholders' Equity	841.9	840.8	857.6	811.2	<b>748.7</b>
Capital Expenditure	21.9	13.6	26.7	33.3	<b>11.9</b>
<b>Financial Ratios (%)</b>					
Operating Revenue Growth	11.2	15.2	1.8	13.2	<b>7.1</b>
Cost to Income Ratio	54.7	51.1	49.3	48.3	<b>46.1</b>
Net Profit Margin	31.9	35.7	36.9	37.8	<b>40.5</b>
PATAMI Growth	(35.9)	27.8	5.2	14.9	<b>14.5</b>
Return on Equity (ROE)	13.4	17.0	17.7	20.7	<b>25.4</b>
<b>Share Information</b>					
Earnings per Share (EPS) (sen)	21.1	26.9	28.3	32.5	<b>37.2</b>
Net Dividends per Share (sen)	20.0	26.0	27.0	52.0	<b>54.0</b>
Dividend Yield (%)	2.6	3.9	4.3	6.3	<b>6.7</b>
Payout Ratio (%)	94.0	94.6	94.8	98.5	<b>91.5</b>
Net Assets per Share (RM)	1.58	1.58	1.61	1.52	<b>1.40</b>
Share Price - High (RM)	8.66	9.02	7.72	8.47	<b>8.32</b>
Share Price - Low (RM)	6.75	5.76	5.91	6.22	<b>7.40</b>
Share Price as at 31 December (RM)	7.80	6.70	6.22	8.23	<b>8.10</b>
Price Earnings Ratio (times)	37	25	22	25	<b>22</b>
Company Market Capitalisation (RM billion)	4.1	3.6	3.3	4.4	<b>4.3</b>

1 Comparative figures and ratios have been restated to take into account the effects of:

- Fines and related expenses no longer recognised in profit or loss following the setting up of Capital Market Education and Integrity Fund (CMEIF) on 1 January 2013.
- Actuarial gains and losses recognised following the adoption of MFRS 119 *Employee Benefits (revised)* on 1 January 2013.

2 The PATAMI growth for 2010 which excludes the gain on disposal of a subsidiary in 2009 is 13.5%.

## OUR PERFORMANCE

## Quarterly Results

	1 <sup>st</sup> Quarter	2 <sup>nd</sup> Quarter	3 <sup>rd</sup> Quarter	4 <sup>th</sup> Quarter	Full Year
<b>2014</b>					
<b>Key Financial Results</b>					
Operating Revenue (RM million)	115.1	115.5	121.0	119.7	471.3
EBITDA (RM million)	61.3	64.5	71.9	66.9	264.6
PATAMI (RM million)	45.1	46.9	53.1	53.1	198.2
ROE (%)	22.9	24.0	28.9	29.9	25.4
Cost to Income Ratio (%)	48.9	46.6	42.9	46.0	46.1
EPS (sen)	8.5	8.8	10.0	10.0	37.2
Ordinary Net Dividend per Share (sen)	-	16.0	-	18.0	34.0
Special Net Dividend per Share (sen)	-	20.0	-	-	20.0
<b>Key Operating Drivers</b>					
ADV - OMT & DBT on Securities Market (RM million)	2,159	2,192	2,300	2,000	2,162
ADC on Derivatives Market	50,046	44,082	54,019	54,537	50,654
<b>2013</b>					
<b>Key Financial Results</b>					
Operating Revenue (RM million)	101.7	122.2	112.0	103.9	439.8
EBITDA (RM million)	55.6	77.8	65.4	46.6	245.4
PATAMI (RM million)	38.2	54.8	46.2	33.9	173.1
ROE (%)	17.3	24.0	22.0	17.1	20.7
Cost to Income Ratio (%)	49.7	40.7	46.4	57.6	48.3
EPS (sen)	7.2	10.3	8.7	6.3	32.5
Ordinary Net Dividend per Share (sen)	-	16.0	-	16.0	32.0
Special Net Dividend per Share (sen)	-	20.0	-	-	20.0
<b>Key Operating Drivers</b>					
ADV - OMT & DBT on Securities Market (RM million)	1,716	2,385	2,083	2,330	2,137
ADC on Derivatives Market	45,188	41,673	45,700	41,535	43,490

ADV - Average Daily Trading Value

ADC - Average Daily Contracts Traded

OMT - On-Market Transaction

DBT - Direct Business Transaction