



# **1Q2015 Financial Results**

22 April 2015

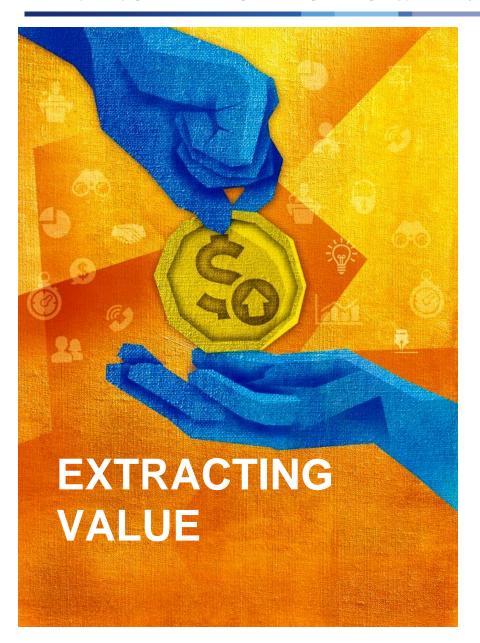
#### **AGENDA**



FINANCIAL HIGHLIGHTS & REVIEW MARKET PERFORMANCE **FOCUS AREA AND CONCLUSION APPENDICES** 

### FINANCIAL HIGHLIGHTS & REVIEW





- Financial Highlights
- Operating Revenue
- Operating Expenses

# Financial Highlights

# Continuous growth in PATAMI despite global & local uncertainty



Financial Items	1Q2015	1Q2015 vs. 1Q2014	1Q2015 vs. 4Q2014
Operating Revenue (RM million)	119.8	4%	0%
Operating Expenses (RM million)	60.2	0%	2%
PATAMI (RM million)	47.1	4%	11%
EPS (sen)	8.8	4%	12%
Cost to Income Ratio (%)	47	2 percentage points	1 percentage point
Annualised ROE (%)	26	3 percentage points	4 percentage points

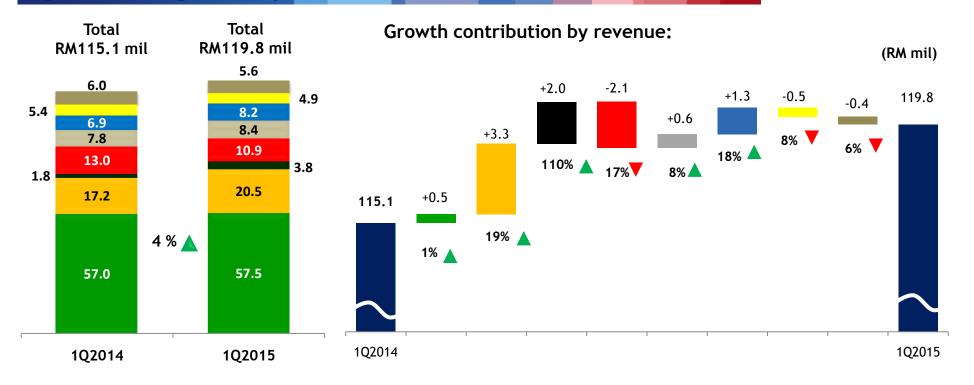
#### 1Q2015 vs. 1Q2014:

- Operating revenue increased primarily due to better performance from the Derivatives Market and Bursa Suq Al-Sila (BSAS), while the performance of the Securities Market was sustained.
- Operating expenses remained stable.

### **Operating Revenue**

#### Higher trading activity on Derivatives Market & BSAS





- Securities Trading Revenue

  Derivatives Trading Revenue

  BSAS Trading Revenue

  Listing & Issuer Services

  Depository Services

  Market Data

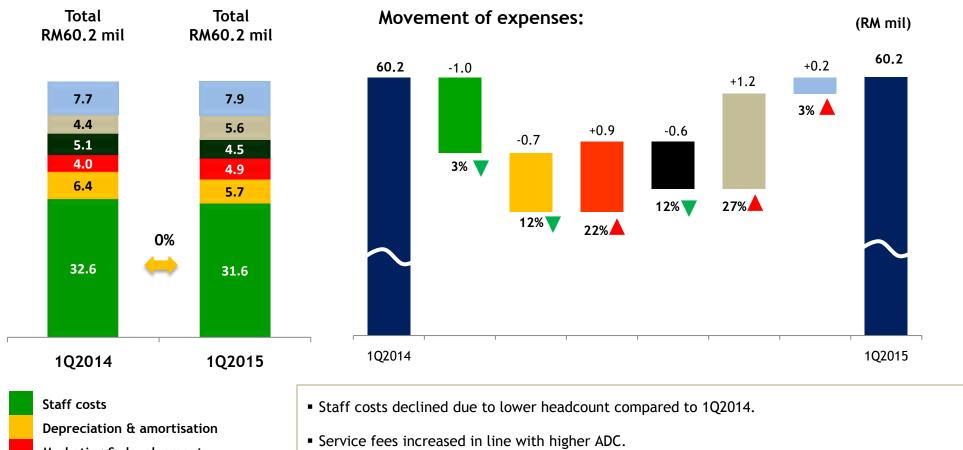
  Membership Services & Connectivity

  Other Operating Revenue\*
- Derivatives trading revenue increased due to higher average daily contracts (ADC) traded of 60,335 contracts compared to 50,046 in 1Q2014.
- BSAS trading revenue increased due to higher conversion of deposits to Murabaha.
- Listing and issuer services decreased mainly due to absence of IPO and fewer corporate exercises in 1Q2015.
- Depository fees increased mainly due to higher CDS fees and SBL fees.
- Market data increased mainly due to higher number of subscriptions.

### **Operating Expenses**

#### Costs remained stable





Staff costs

Depreciation & amortisation

Marketing & development

IT maintenance

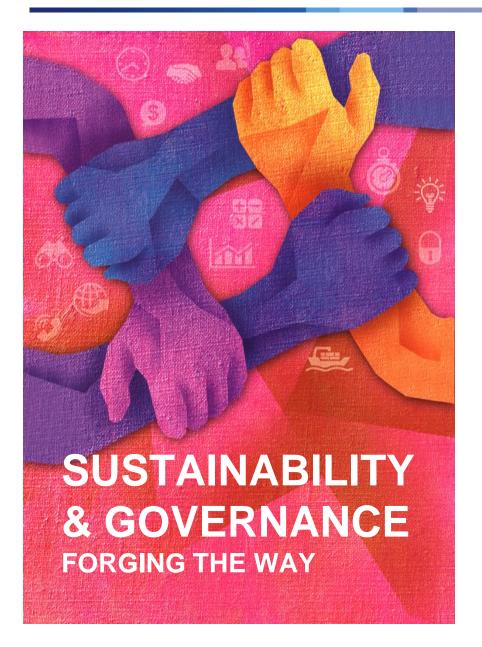
Service fees

Other operating expenses^

- Marketing & Development costs increased due to development initiatives taken to attract greater participation in the Securities and Derivatives Markets.
- Depreciation & amortisation was lower due to retirement of derivatives order management system.

#### **Market Performance**



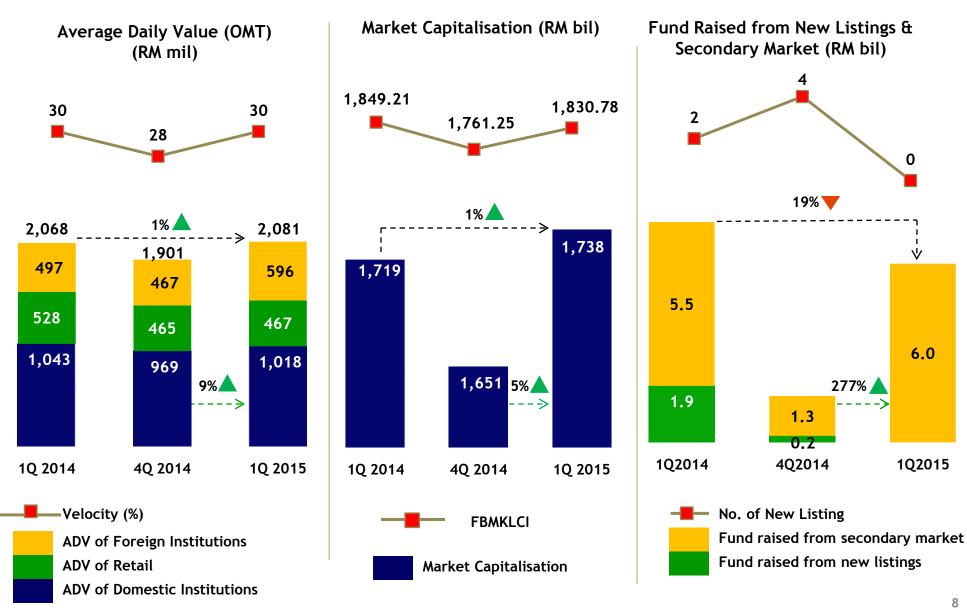


- Securities Market Overview
- Derivatives Market Overview
- Islamic Market Overview

#### Securities Market Overview

#### Higher trades contributed by foreign & domestic institutions



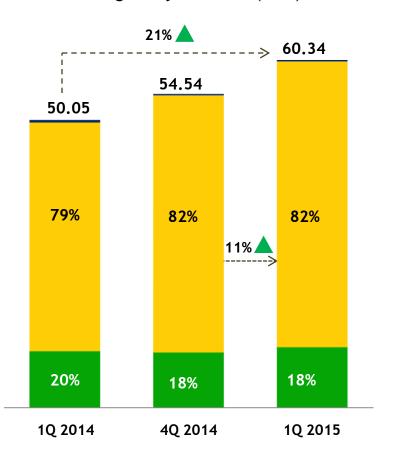


#### **Derivatives Market Overview**

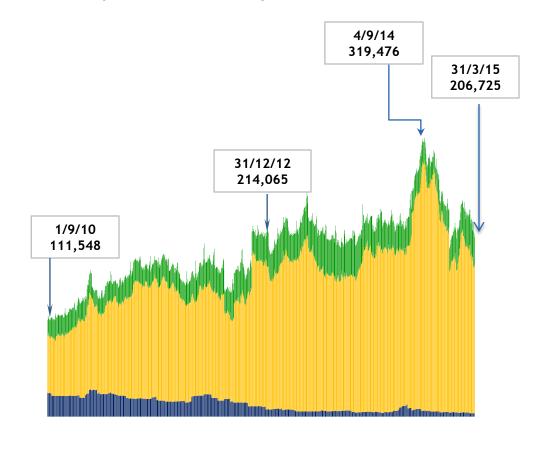
#### ADC reached 60,000 contracts







#### Open Interest since Migration to Globex®





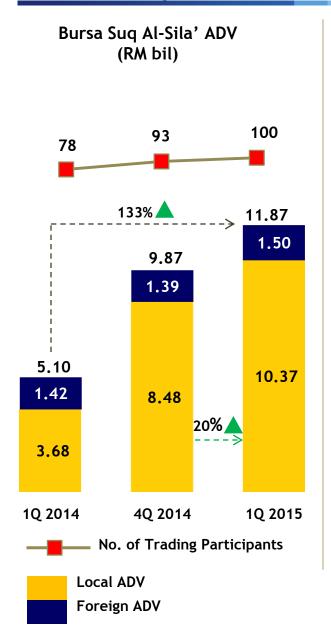


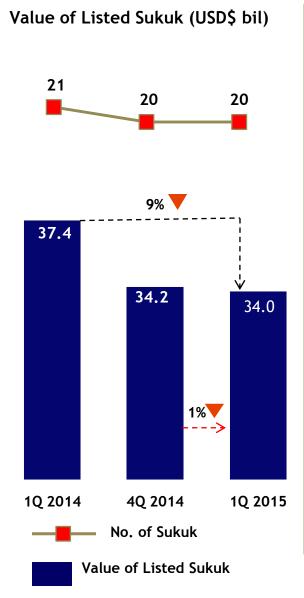


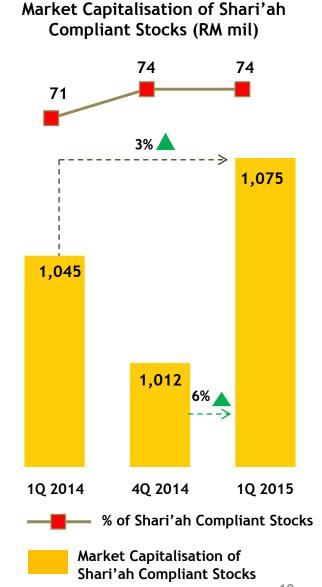
#### Islamic Market Overview

#### Continuous growth in domestic participation



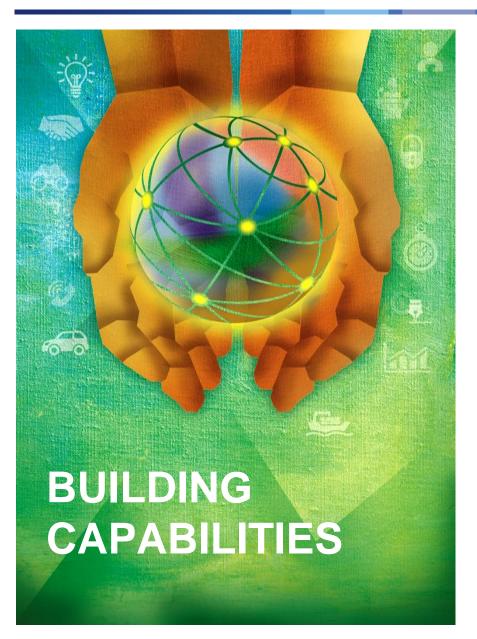






### **FOCUS AREA AND CONCLUSION**





- Focus Areas
- Highlights in 1Q2015
- Moving Forward

#### **Focus Areas**







#### Focus 2: Build for the Future



SI 1

Create a More Facilitative TRADING ENVIRONMENT SI 2

Facilitate More TRADABLE ALTERNATIVES

SI 3

Reshape MARKET STRUCTURE & FRAMEWORK SI 4

REGIONAL MARKETPLACE with Global Access (Centre of ASEAN)

# Highlights in 1Q2015



 Obtained US CFTC approval to attract US-based commodity traders into our Derivatives Market via direct market access.

- Hosted inaugural CAP10 CEO ASEAN Summit, attended by the Prime Minister of Malaysia and top ASEAN CEOs.
- Continued promotion of our markets and products, such as the Palm and Lauric Oils Price Outlook Conference (POC), Invest ASEAN series and "In the Spotlight" series.
- Held annual Broker Awards 2015, recognising top contributors to the Securities, Derivatives & Islamic Markets.

# **Moving Forward**



- We expect 2015 to continue to be a challenging year due to uncertainty in major economies and crude oil prices. Prospects for Malaysia's economy however remain positive, with 4.5% to 5.5% expected growth in GDP, supported by strong economic fundamentals.
- Securities trading in 1Q2015 was dominated by domestic institutions, with continued participation from foreign institutions and retail investors. With the ongoing engagement and outreach activities as well as the recent indication of foreign inflow to our market, we expect more active participation from foreign institutions and retail investors.
- The Derivatives market will benefit from volatility in palm oil prices. The recent US CFTC approval will permit US commodity traders to trade our derivatives products directly and we will intensify our engagement and promotional efforts to attract more market players. We will continue our efforts to promote our products and widen the range of offering.
- Following the introduction of FTSE Bursa Malaysia Environmental, Social and Governance (FBM ESG) Index, it is expected that interest from Socially Responsible Investment funds will be positive. Bursa Suq Al-Sila' (BSAS) meanwhile continues to benefit from the conversion of Mudaraba and Wakalah products to Murabaha deposits.
- Despite the challenging outlook, we remain focused on growing our businesses and expanding the reach of our marketplace.





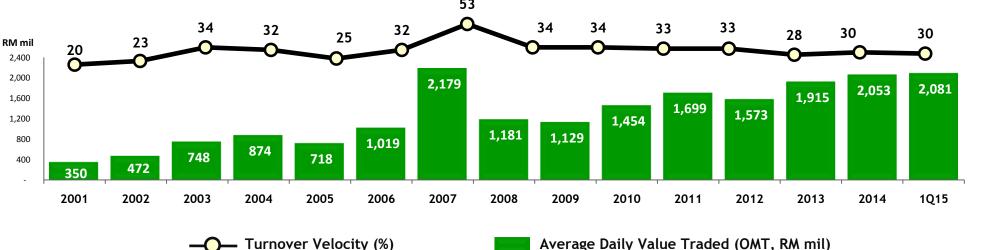
# **Securities Market Trading Activity**





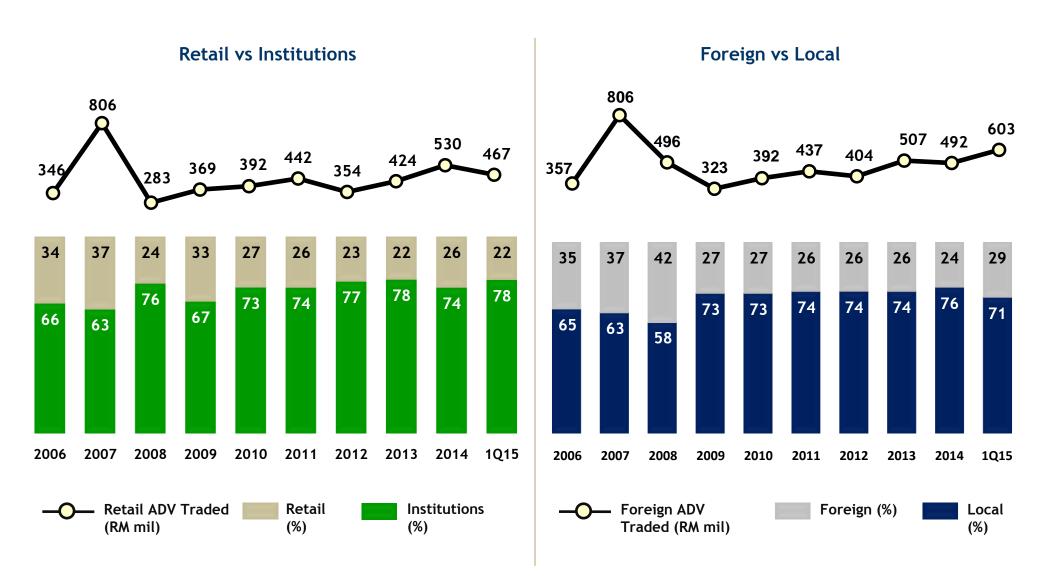






# **Securities Market Trading Participation**



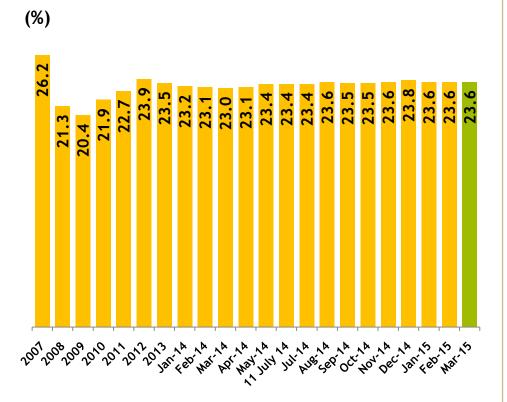


From 2006 to 2009, the statistics were based on Brokers' submission. From 2010 onwards statistics were based on Bursa's internal system.

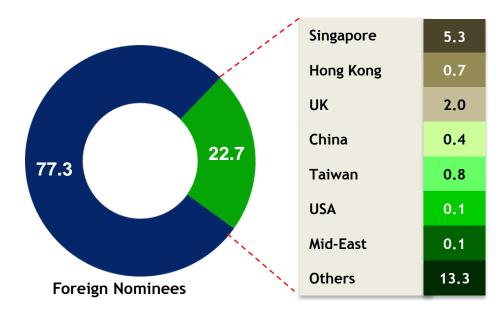
# Securities Market Foreign Ownership



# Based on Market Capitalisation (as at month end)

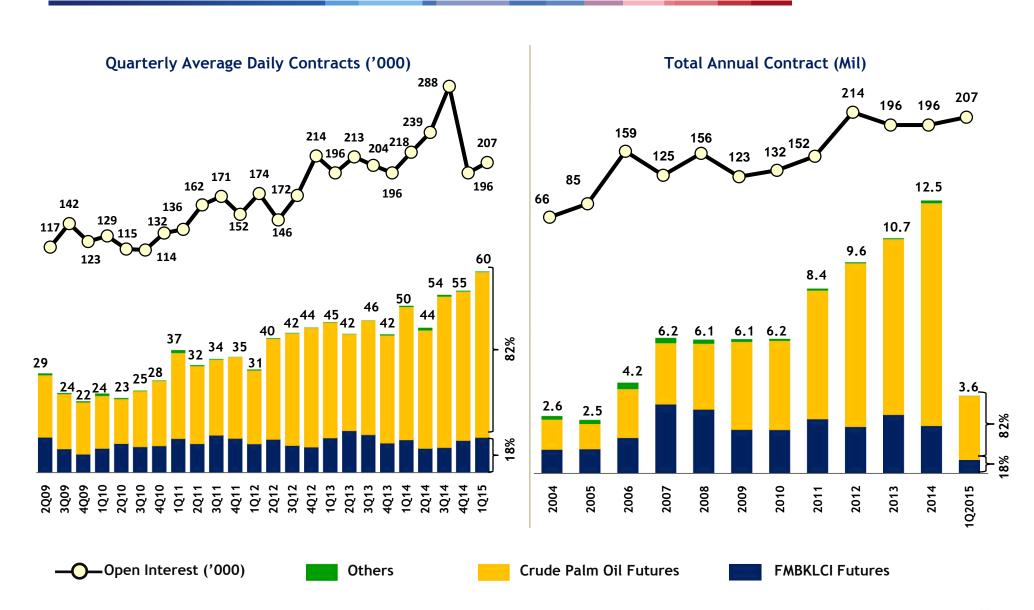


#### Foreign Ownership by Nationality (%)



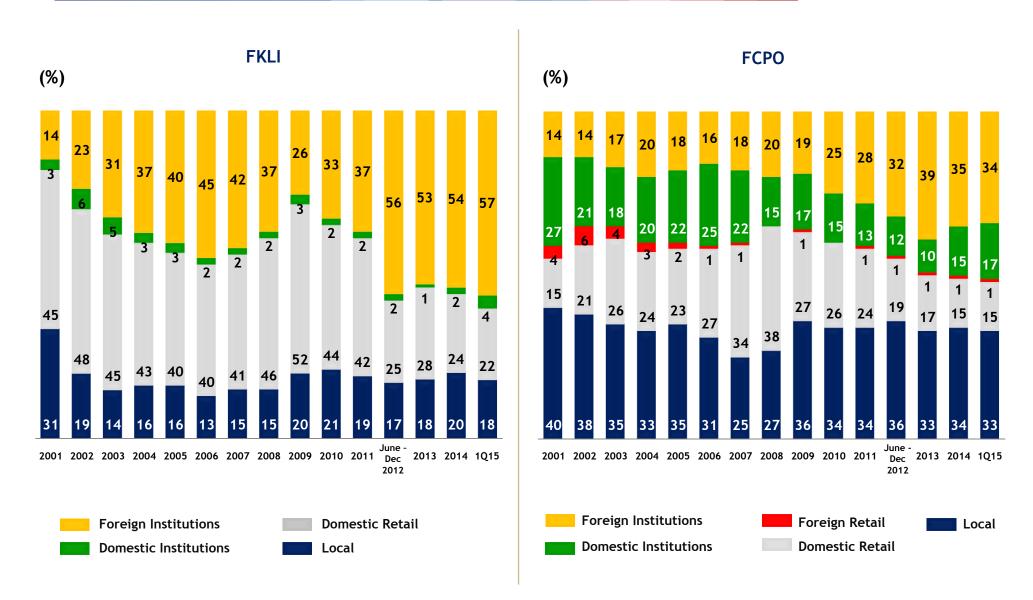
# **Derivatives Market Activity**





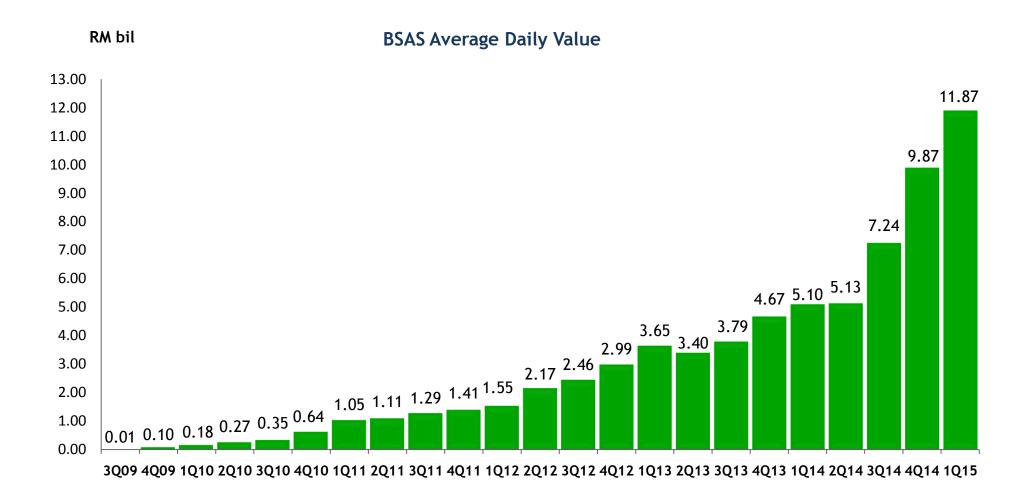
### **Derivatives Market Demography**





# **Islamic Market Trading Activity**





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